EXECUTIVE SUMMARY

The current study has been conducted on Receivable management with regard to Glitvac facility service Pvt Ltd. This project has been undertaken for a period of 6 weeks from 22 – Feb – 2021 to 03 – Apr – 2021.

Receivable represents the sum owed to the organisation as outcome of trade of products or services in the day to day pathway of business. These are the declaration of the organisation against its buyers and from part of its current assets. Receivables are also as account receivables, trade receivables, client's receivables or book debts. The receivables are carried for the clients of the organisation. The term of credit and extent of receivable depends on the credit policy followed by the organisation. The objective of maintaining or funding in receivables is to meet competition and to increase the sales and profits.

The main objective of the study is to examine the credit approach of the organisation and to understand the impact of receivables on profitability and this study also intends to analyse the key ratios associated with the receivable management of the Glitvac facility service private limited.

The study contains firstly, introduction to the topic, industry profile and company profile which consist of vision and mission statement, promoters information, service profile, swot analysis, future growth and prospectus of the organisation. Secondly, in the conceptual background it tells about the theoretical background of the study and literature review of 20 authors of receivable management and in the third chapter research design tells about statement of problem, need, Objective, scope and limitations of the study and also mentioned the sources of data collections for the study. In the data analysis ratios are calculated and interpretations are given with practical knowledge finally, Suggestion is given on the basis of findings in the study.

To analyse the receivable management of Glitvac facility services private limited last 3 financial i.e, 2017 - 2018 to 2019 - 2020 years financial data has been measured by using financial ratios like Debtor turnover ratio, Current ratio, debt collection period with this trend analysis of debtors for next 2 years has been calculated and finally correlation analysis between the two variables is analysed.